

## BUSINESS HIGHLIGHTS

|   | 2020             | 2019      | Change % |
|---|------------------|-----------|----------|
| <b>Operating (Company)</b>                              |                  |           |          |
| Number of Customers as at 31st December                 | <b>1,943,777</b> | 1,933,727 | +1       |
| Number of Customers per km of Mains                     | <b>564</b>       | 565       | -        |
| Installed Capacity, thousand m <sup>3</sup> per hour    | <b>525</b>       | 525       | -        |
| Peak Hourly Demand, thousand m <sup>3</sup>             | <b>511</b>       | 473       | +8       |
| Town Gas Sales, million MJ                              | <b>27,947</b>    | 28,712    | -3       |
| Number of Employees as at 31st December                 | <b>2,130</b>     | 2,096     | +2       |
| Number of Customers per Employee                        | <b>913</b>       | 923       | -1       |
| <b>Financial</b>  |                  |           |          |
| Revenue, HK million dollars                             | <b>40,927</b>    | 40,628    | +1       |
| Profit Attributable to Shareholders, HK million dollars | <b>6,007</b>     | 6,966     | -14      |
| Dividends, HK million dollars                           | <b>6,220</b>     | 5,924     | +5       |
| <b>Shareholders</b>                                     |                  |           |          |
| Issued Shares, million of shares                        | <b>17,771</b>    | 16,925    | +5       |
| Shareholders' Funds, HK million dollars                 | <b>66,759</b>    | 64,209    | +4       |
| Earnings per Share, HK cents                            | <b>33.8</b>      | 39.2*     | -14      |
| Dividends per Share, HK cents                           | <b>35.0</b>      | 33.3*     | +5       |
| Shareholders' Funds, HK dollars per share               | <b>3.76</b>      | 3.61*     | +4       |
| Number of Shareholders as at 31st December              | <b>13,965</b>    | 13,945    | -        |

\* Adjusted for the bonus share issue in 2020