BUSINESS HIGHLIGHTS

2018 2017 Change % **Operating (Company)** Number of Customers as at 31st December 1,908,511 1,883,407 +1 Number of Customers per km of Mains 562 558 +1 Installed Capacity, thousand m³ per hour 525 525 _ Peak Hourly Demand, thousand m³ 485 555 +14 Town Gas Sales, million MJ 29,550 29.049 +2 Number of Employees as at 31st December 2,052 2,022 +1 Number of Customers per Employee 930 931 _ **Financial** Revenue, HK million dollars 39,073 32,477 +20 Profit Attributable to Shareholders, HK million dollars 9,313 8,225 +13 Dividends, HK million dollars 5,385 4,896 +10 **Shareholders** Issued Shares, million of shares 15,386 13,988 +10 Shareholders' Funds, HK million dollars 62,401 60,439 +3 60.5 53.5* Earnings per Share, HK cents +13 35.0 Dividends per Share, HK cents 31.8* +10 Shareholders' Funds, HK dollars per share 4.06 3.93* +3 Number of Shareholders as at 31st December 13,768 13,550 +2

* Adjusted for the bonus share issue in 2018

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